

Booking platform for

Self-service rental

of Trailers, Boats, Caneos and much more





How to I get started?





Create account at app.rentalbuddy.io











Purchase and connect locks to your rental product

This is done in your account











Add book button(s) on your webpage

Copy paste links are available in your account



Buddy Customer Cases



Immeln Caneo center

+100 canoes and kayaks, use and outdated web form before Rentalbuddy, handout equipment to customers through reception

Outcome:

Increase the number of reservations by 20%.

Establish the largest self-service canoe rental Sweden (planned for 2024)

Link to blog post





Paddelkompaniet

Spent a lot of time on their two rental locations, Caneo and Kayak. Established two selfservice rental located at Järnaviks Camping and Kolleviks Camping.

Outcome:

Could expand their business by spending a fraction of the time per rental, reduced by 90%. Increase value for customers by longer opening hours and flexibility for pick-up and return.

Link to blog post



MarinaOne

Boat rental service in south of Sweden. Made it possible to their members to reserve boats with self-service.

Outcome:

Increase value for members with increase opening hours and flexibility for pick-up and return.

Link to blog post



Kajup

Passion for the outdoor Kajup could expand their family business by a lake with a self-service rental on the trailer.

Outcome:

Could easily get started and move the rental to its location. Increase business for their café business with take time from it.

Link to blog post



ArkipelagKajak

Combined guided tours and courses with self-service rental. Location in the city center of Karlskrona.

Outcome:

Possible to use the same location and inventory for guided tours and courses. Save huge amounts of time administrating these two business in one system.

Link to blog post

Buddy Customer Cases



Side cut sport

Operate a chain of outdoor equipment in Switzerland.
Created a SUP rental concept with Rentalbuddy as their system provides. Officiall distributor of Rentalbuddys system in the territory of Switzerland.

Outcome:

Short time to market for their concept and huge potential for large collaborations.

Link to blog post



Närsläp Trailer rental

Self-service trailer rental at ICA Höganäs. Change solution from a kiosk like thing to Rentalbuddy.

Outcome:

Increase rentals with 20%. We have made it easier to customer to book, via web or via QR-code directly at the trailer.

Link to blog post



No More Boots

Unmanned ski rental in Kläppen. Access skis right at the slopes from our strategically placed racks. Choose and unlock skis directly via your phone. SkiClicker® for Easy Adjustments.

Outcome:

Short time to market for their concept.

Link to blog post



Hanöhus

Rentalbuddy's booking system enables Hanöhus to provide self-service bookings of facilities in the building, such as sauna, gym and conferences.



Price example

SEK 1200*/yr

booking system fee per lock (yearly fee)



SEK 1700

price per padlock (one-time purchase)









How does it work?

With us, the customer does not need to download any app. Bookings are made on your webpage.

Rentalbuddy booking system for selfservice rentals integrates with digital locks for seamless access to rental items.

- Simple rental business setup and expansion
- Tracks inventory and manages
 bookings reliably and effortlessly
- Enables remote support for self-service customers





Easy for the customers



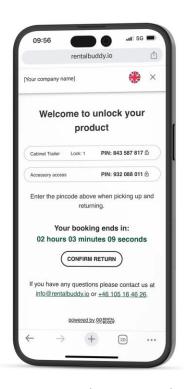
Book through your webpage, on the mobile or via a QR code on site



Choose day and time



Choose product



Pay and get going!



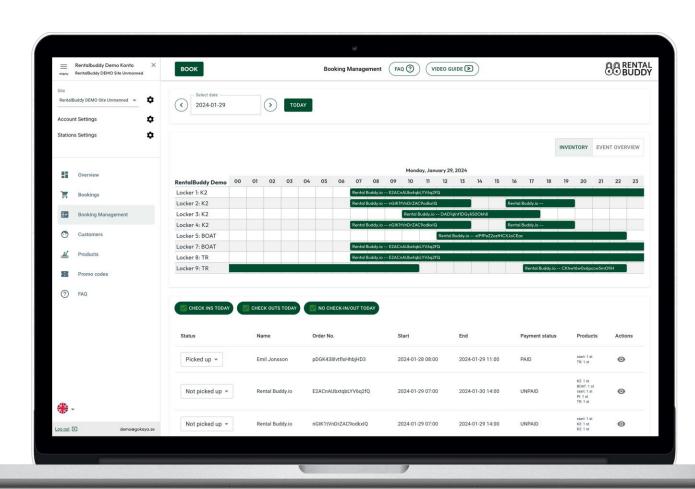
more payment options provided by



Web portal for you as a rental owner

In your Rentalbuddy account, you can see earnings, booked products, customers and follow up on how things are going.

You can easily manage availability, customer support, pricing, and more.





Customize your bookings experience

Tailor every step of your rental process with Rentalbuddy



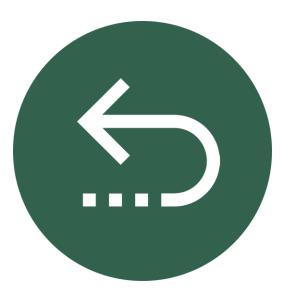
Cart Settings

- ✓ Your company colours
- ✓ Personalize required fields (e.g., Name, Email, Address).
- ✓ Arrange fields in any order.
- Add or remove fields as needed.



Step Before Access

- ✓ Ask custom questions.
- Show instruction videos.
- ✓ Require legal approvals.
- Request pre-rental photos.
- ✓ Enable ID verification for specific items.



Step After Rental

Request post-rental photos or videos.

Collect feedback or reviews. Encourage Google reviews.



Rent out anything To anyone anywhere



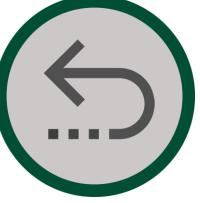


Customers take care of themselves









Return

You as a renter can customize the flow based on your preferences, such as

- Ask any questions
- Ask to take photos
- Ask for review



Good to know

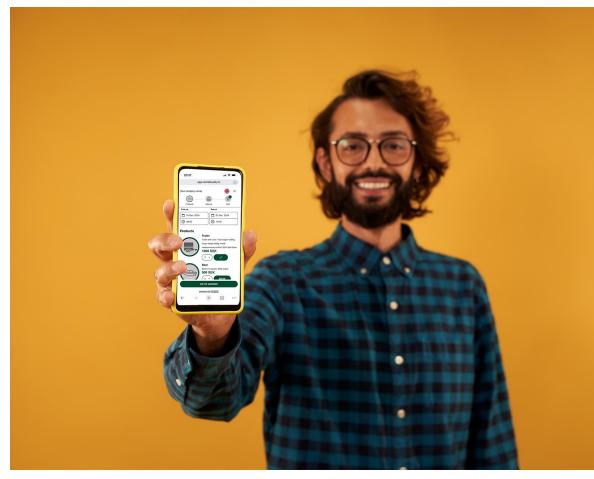
- 1 The location of your rental is important.
- Rentalbuddy has connections and know-how on where to purchase products, from trails to canoes, kayaks, boats, saunas etc..
- 3 We help you to get started.
- Marketing is important, especially in years 1 and 2





Start taking bookings is just a few steps away

- Account created at app.rentalbuddy.io
- Connect account to payment provide, all money is handled trough **stripe**
- Connect locks too bookingsystem using the app* [] igloohome
- 4 Add Book button on your webpage





airbnb is also a service partner in Igloohome eco system

Rentalbuddy does



We develop the world's simplest booking system for self-service.



We help you keep track. Gives you the tools to create custom workflows so your customers can be safe and do the right thing.



We have smart features that help you get noticed.



Rentalbuddy's success is created by our customers succeeding!

Your rental stations



You own your location and your products.



You maintain your rental and products that are rented out.



You market your rental locally in the best way



You are responsible for asking questions and seeking help.



Trailers are an excellent surface for advertising.



Our system

Web based system that takes care of lock handling, payments, customer support and much





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